



NEW YORK STATE SENATOR
Patrick M. Gallivan

Gallivan Invites Lancaster Area Business Owners and Entrepreneurs to Take Part in Small Business Summit

PATRICK M. GALLIVAN November 8, 2013

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New York State Sen. Patrick M. Gallivan (R-Elma), Deputy Republican Conference Leader for Economic Development, announced today that he is partnering with the Lancaster Area Chamber of Commerce to host a Small Business Summit for business owners, not-for-profits and entrepreneurs from Lancaster and surrounding communities.

The seminar will take place on Thursday, December 5th from 8:00 AM to 9:30 AM at the headquarters of Try-It Distributing, 4155 Walden Avenue in Lancaster.

The program will feature an update on small business and economic growth initiatives being undertaken by Senator Gallivan in Albany and a presentation by professional business development consultant Frank Swiatek entitled "What Businesses Can Do For Themselves."

Mr. Swiatek has served as a private sector consultant for over 30 years, conducted over 3450 presentations for organizations throughout the United States and Canada, worked for numerous small businesses and more than 25 Fortune 500 companies. He is co-author with Denny Strigl, the former President and CEO of Verizon Wireless, of the business development book, "Managers, can you hear me now? – Hard-Hitting Lessons on How to Get Real Results!"

"The Western New York small business community knows that guiding and growing a small business in today's economy can be a daunting task with seemingly few resources dedicated to helping the business owner," Gallivan said. "By bringing leaders in business development together with local business owners, we hope to offer ideas and insights to help businesses

grow, expand and hire right here in Western New York.”

The event is free of charge and open to any area business owner, professional or entrepreneur, but space is limited. Gallivan is asking those interested in attending to contact his Elma District Office to register, (716) 656-8544, or to email Mitch@senatorgallivan.com.

Senator Gallivan traveled the state in September and October hosting a series of industry-specific forums designed to identify and eliminate 1,000 burdensome and antiquated state regulations and mandates on private business that hurt growth and job creation. He expects this summit concentrating on Western New York small business to contribute to this ongoing effort.

This is the fourth small business summit hosted by Gallivan. Over 200 business owners, entrepreneurs and professionals have attended the three previous summits, held in Rochester, East Aurora and Geneseo respectively.