



NEW YORK STATE SENATOR

Patrick M. Gallivan

## Gallivan Invites Erie County Area Business Owners and Entrepreneurs to Take Part in Small Business Summit in Springville

PATRICK M. GALLIVAN March 2, 2014

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*ERIE COUNTY* - New York State Sen. Patrick M. Gallivan (R-Elma), Deputy Republican Conference Leader for Economic Development, announced today that he is partnering with the Springville Area Chamber of Commerce to host a Small Business Summit for business owners, not-for-profits and entrepreneurs in the southern Erie County area.

The seminar will take place on Friday, May 2nd from 8:00 AM to 9:30 AM at Springville Country Club on Cascade Drive in Springville.

The program will feature an update on small business and economic growth initiatives being undertaken by Senator Gallivan in Albany and a presentation by professional business development consultant Frank Swiatek entitled "What Businesses Can Do For Themselves."

Mr. Swiatek has served as a private sector consultant for over 30 years, conducted over 3450 presentations for organizations throughout the United States and Canada, worked for numerous small businesses and more than 25 Fortune 500 companies. He is co-author with Denny Strigl, the former President and CEO of Verizon Wireless, of the business development book, "Managers, can you hear me now? – Hard-Hitting Lessons on How to Get

Real Results!"

"The Western New York small business community knows that guiding and growing a small business in today's economy can be a daunting task with seemingly few resources dedicated to helping the business owner," Gallivan said. "By bringing leaders in business development together with local business owners, we hope to offer ideas and insights to help businesses grow, expand and hire right here in Western New York."

The event is free of charge and open to any area business owner, professional or entrepreneur, but space is limited. Gallivan is asking those interested in attending to contact his Elma District Office to register, (716) 656-8544, or to email [Mitch@senatorgallivan.com](mailto:Mitch@senatorgallivan.com).

This is the fifth small business summit hosted by Gallivan. Over 240 business owners, entrepreneurs and professionals have attended the three previous summits, held in Rochester, East Aurora, Geneseo and Lancaster respectively.