



NEW YORK STATE SENATOR

James L. Seward

# Otsego County Economic Development Summit II

[James L. Seward](#)

November 13, 2013

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## ***“ED Structure, Regional Focus & Priority Projects - An Action Agenda”***

November 14th, 2013 - Foothills Performing Arts & Civic Center -Oneonta, NY

**Hosted by Senator James L. Seward**

*in cooperation with the*

Otsego County IDA, Otsego County Development Corporation, Citizens' Voices and  
the

Otsego County Chamber of Commerce

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**7:45-7:50** Chairwoman Kathleen Clark, Otsego County Board of Representatives

*Welcome*

**7:50-7:55** Doug Gulotty, Otsego County IDA-Acting Executive Director

*Recognition of sponsor partners and announcements*

**7:55-8:05** State Senator James L. Seward, 51<sup>st</sup> Senate District

*Charge to Participants - "Time for local action & leadership is NOW"!*

**8:05-8:15** Mayor Richard P. Miller, Jr. -- City of Oneonta

*Overview of GOAL implementation & projects since ED Summit I*

**8:15-8:45** Keynote Address: Robert E. Geer, Ph. D. Acting President SUNY Institute of Technology

*"The 'New' New York: Leveraging SUNY for transformational economic impact in the Mohawk Valley"*

**8:45-9:30** Ken Tompkins, Regional Director, Empire State Development

1) Mohawk Valley Regional Council "CFA" Update

2) "Start-Up NY" -- *"How, why, where - An economic development strategy defined"*

**9:30-9:45** Break

**9:45-10:30** Roundtable Discussion:

*"What is the most effective county ED structure & overall approach for successful economic development?"*

Moderator: Ken Tompkins, Regional Director-ESD

Participants: Brian McMahon, ED-NYSEDC

Steve Hyde, President/CEO-Genesee County EDC

Michael Manikowski, ED-Ontario Co. Office of ED

Kevin McLaughlin, ED- Broome County IDA

**10:30-11:15** Roundtable Discussion:

*"Importance of a regional ED strategy-Where does Otsego belong?"*

Moderator: Brian McMahon, Executive Director NYSEDC

Participants: Steve DiMeo, President/CEO-Mohawk Valley EDGE

Dave Rooney, Past Sr. VP-CEG

Michael Fancher, VP Business Dev. & Economic Outreach - CNSE

Steve Hyde/Genesee County EDC

**11:15-11:45** Richard J. Sheehy, Manager-Site Selection CH2Mhill & IDC

*An action agenda: "A look into the future - Otsego County location, sites, existing businesses & ED assets/resources - A back of the napkin reaction"*

An "Action Agenda" to attract, keep and grow business

*The economic developers react:*

Moderator: David Rooney, Past VP-CEG

Participants: Ken Tompkins/EDS

Steve Hyde/Genesee County EDC

Michael Manikowski, ED-Ontario Co. Office of ED

Kevin McLaughlin, ED-Broome County IDA

Steve DiMeo, President/CEO-Mohawk Valley EDGE

**11:45 Closing remarks:** State Senator James L. Seward - 51<sup>st</sup> Senate District