



NEW YORK STATE SENATOR

Phil Boyle

Job Opening: Resource Associate District Manager

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ADP

Job Title:

Resource Associate District Manager

Job Responsibilities : As a Sales Associate you can expect to:• Network in person and over phone with key decision makers in a designated territory• Develop and execute a cold calling strategy to prospect targets for ADP payroll and HR solutions• Mine existing and prospective clients for new business• Represent stand-alone products of genuine interest to customers• Cross sell business process outsourcing solutions to an existing client base As a Sales Associate you can expect to receive a competitive base salary with performance based annual increases• Unique tiered commission structure - the more you sell, the higher percent you take home• Monthly bonuses just for meeting your goals• Access to award winning 24/7 training• Reimbursement for mileage and cell phone• Individualized support and career coaching... plus a highly competitive benefits package including tuition reimbursement, company stock and pension plans Experience, Skills, Academic:

To qualify, you should have:• A relevant Bachelor's degree• A keen drive and barrier-breaking confidence• A strong and classic work ethic• Superior written and verbal communications skills

Job Location:

Melville, New York

To apply, contact the employer on-line:

Web-site:

<https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob>
