



NEW YORK STATE SENATOR

Phil Boyle

## Job Opening: Resource Associate District Manager

PHIL BOYLE January 6, 2014

ADP

### Job Title:

**Resource Associate District Manager**

**Job Responsibilities :** As a Sales Associate you can expect to:• Network in person and over the phone with key decision makers in a designated territory• Develop and execute a cold calling strategy to prospect for ADP payroll and HR solutions• Mine existing and prospective clients for referral business• Recommend ADP alone products of genuine interest to customers• Cross sell business outsourcing solutions to existing client base As a Sales Associate you can expect to receive:• A competitive base salary with performance annual increases• Unique tiered commission structure - the more you sell, the higher your commission• Monthly bonuses just for meeting your goals• Access to award winning 24/7 training• Reimbursement for mileage and cell phone• Individualized support and career coaching... plus a highly competitive benefits package including tuition reimbursement, company stock and pension plans Experience, Skills and Qualifications:

**To qualify, you should have:**• A relevant Bachelor's degree• A keen drive and barrier-breaking communication skills• A strong and classic work ethic• Superior written and verbal communications skills.

### Job Location:

Melville, New York

To apply, contact the employer on-line:

Web-site:

[https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68'](https://www.adpcorp.apply2jobs.com/ProfExt/index.cfm?fuseaction=mExternal.showJob&RID=68)