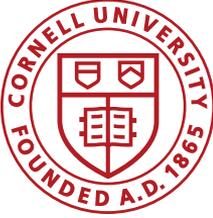


Cornell Cooperative Extension



Farm Brewery Legislation: What's the Current Status of the Supply Chain?

Cheryl Thayer, Harvest NY

Malting Barley

How much do we have?

- 2017: ~50 growers,
2,000 acres

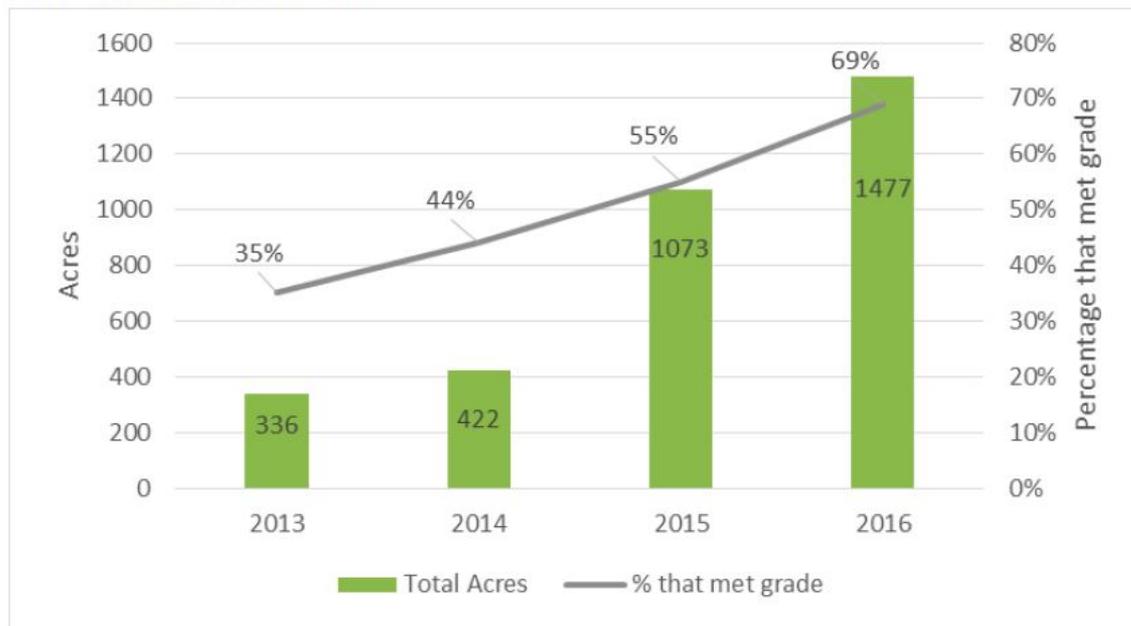
How much do we need?

- 492 acres to meet 20%
threshold of FB in 2016
- 1,475 to meet 60%
threshold



Malting Barley: Did We Have Enough?

Figure 2. Malting Barley Acreage



YES! In 2016, with only 2/3's of growers accounted for, we had 1,019 acres of MB that met grade

Hops

How much do we have?

- 2017: 400 acres

How much do we need?

- 21 acres to meet 20%
- 62 acres to meet 60%
- 94 acres to meet 90%

Did we have enough?

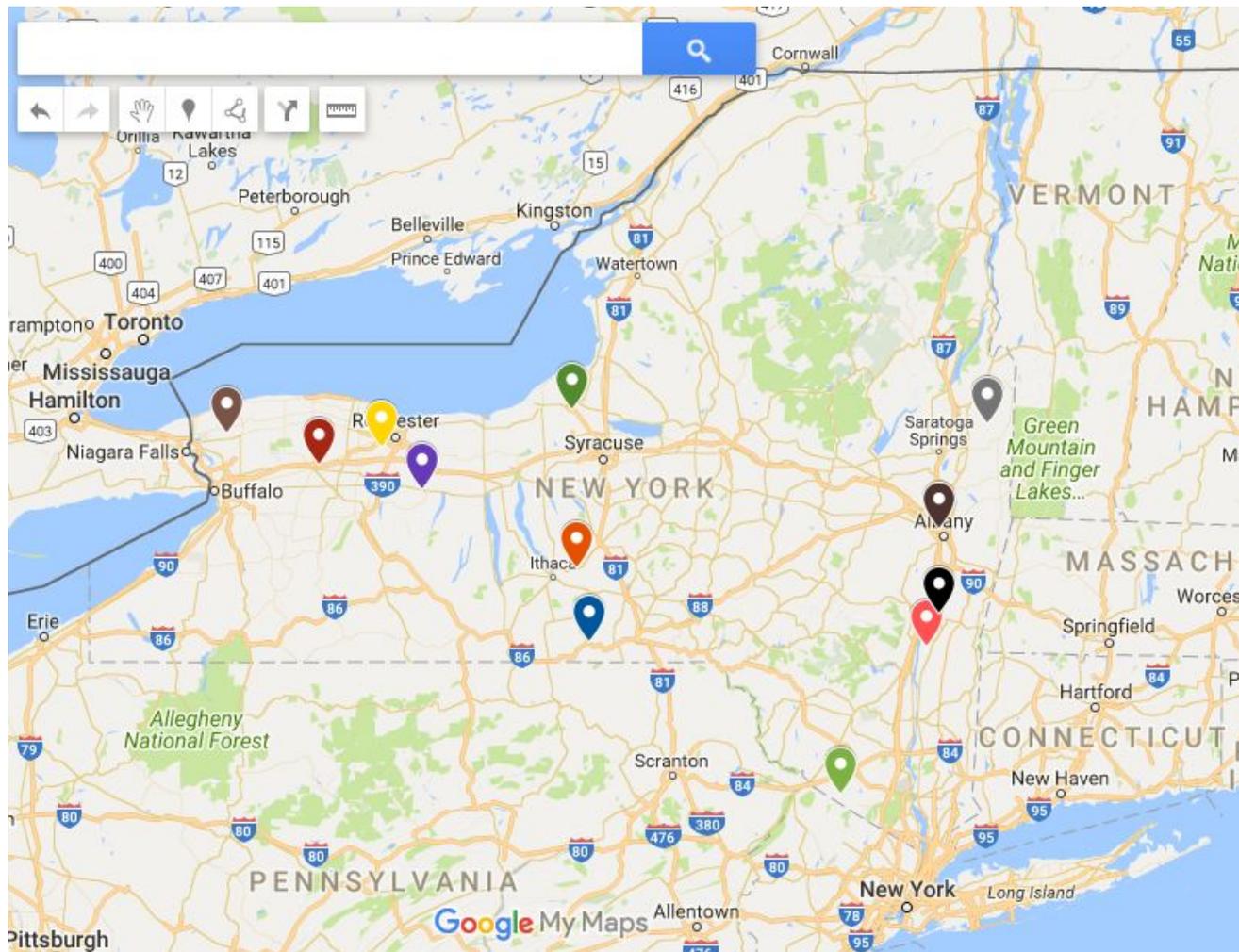
- YES!



Malt Houses

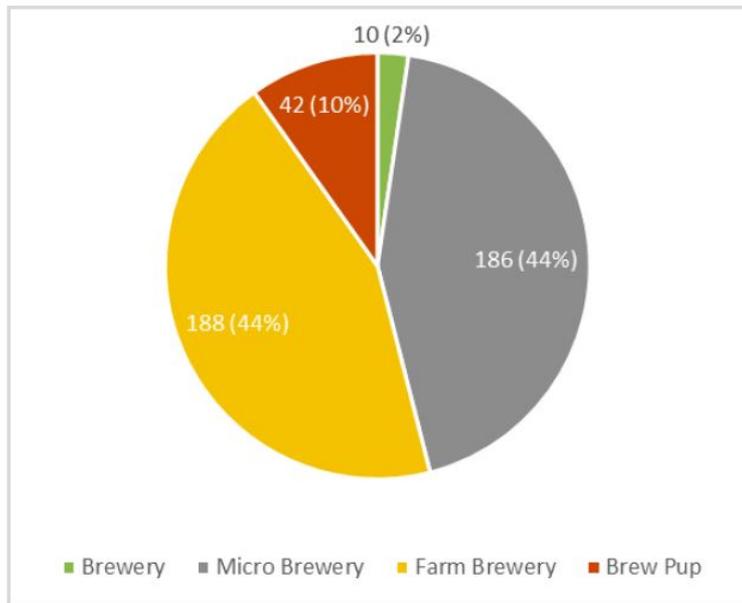
- 12 active
- 1 coming online

-  **New York Craft Malt**
-  East Coast Malts
-  Pioneer Malting, Inc.
-  1886 Malt House
-  The FarmHouse Brewery
-  Murmuration Malt
-  Convergence Craft Malt
-  Hudson Valley Malt
-  Niagara Malt
-  Argyle Craft Malt
-  Black Dirt Malt
-  Subversive Malt

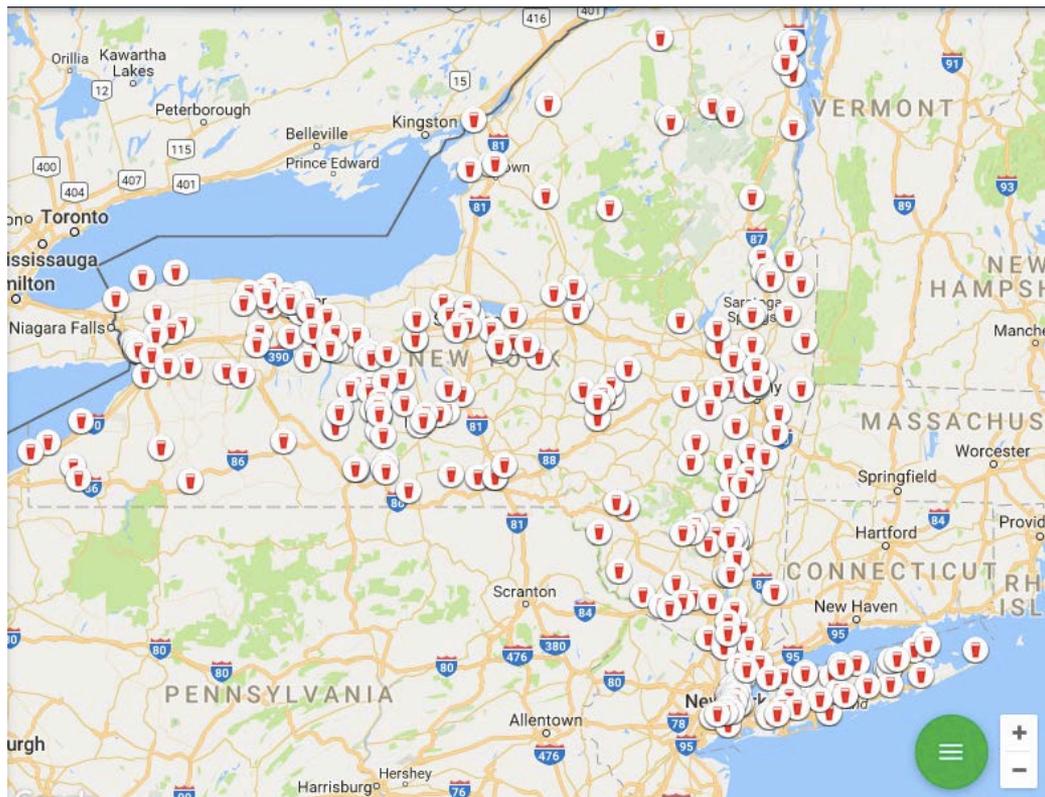


Breweries

Figure 9. Breweries by License Type in New York



- 384 breweries holding 426 licenses
- 286% growth since 2012





The Opportunity

- Favorable legislation
- Significant improvements in grain quality year after year
- Significant opportunity to improve grain quality through new plant varieties suitable to NY
- Sizable projected increase in barrel production amongst all breweries
- An increasing demand for NYS hops and malt among all license types

The Challenges: *Grower*

- Malting barley that meets grade isn't always making it to market
- Grain quality challenges persist, despite significant improvements
- Storage remains a challenge
- Collectively, these challenges affect the farmers ability to grow this crop profitably

The Challenges: *Brewer*

NYS Malt Concerns

- Price
- Quality
- Quantity
- Availability of specialty malts

NYS Hops Concerns

- Access to desired varieties
- Quality
- Price
- Quantity

More Information

<https://harvestny.cce.cornell.edu/>

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