



Joint Legislative Committee on Economic Development
Testimony by Commissioner Jeanette Moy
February 16, 2022

Greetings Chairs Krueger and Weinstein, ranking members O'Mara and Ra, and distinguished members of the Legislature.

My name is Jeanette Moy. I joined Governor Hochul's administration in November 2021 and was recently confirmed as Commissioner of the New York State Office of General Services (OGS). It is a privilege and honor to appear before you today and to provide an update on our efforts at OGS since my esteemed predecessor, Commissioner RoAnn Destito, last testified before the Committee in February 2021.

Like 2020, 2021 was challenging for all New Yorkers. The pandemic continuously changes the way we live, work, and interact with one another. In addition to our COVID-related activities, OGS continues delivering the services and support that our customers and the public depend on.

For our Real Estate portfolio, OGS manages and maintains 20M square feet of state-owned space and leases 11.7M square feet of office, warehouse, and other required space on behalf of agencies statewide.

We are responsible for the administration and daily operations of over 150 state-owned buildings and structures totaling over \$7B in assets, serving approximately 30K tenants and thousands of visitors.

As part of Governor Hochul's proposed Executive Budget, we requested \$175.5M in capital funding to address critical Empire State Plaza Infrastructure needs, including health and safety issues, electrical systems, conveyance systems, and structural repairs. We will begin design and procurement planning to restore the Capitol Eastern Approach, which includes the comprehensive repair and rehabilitation of the Eastern Approach Staircase along with the connecting North and South Promenades, East Portico, and Executive Ramp at the Capitol. We will launch the Capitol Roof Project to address the failing center courtyard roof as well as restore the windows and install new copper wall cladding and roofing for the Hawk Street passage and restaurant. Finally, the ESP Energy Infrastructure Master Plan, awarded in August of 2021 and scheduled for completion in the Spring of 2023, seeks renewable energy and energy efficiency solutions for the Plaza.

In addition to managing space, we also design, build, and conduct project permitting with our Design and Construction division. This team provides architectural, engineering, contracting, and construction management services to over 50 state agency clients with a current workload of \$1.2B in active construction projects and another \$1.8B in design development.

OGS provides Shared Services for other agencies. Through the Business Services Center, OGS provides transactional back-office administration services for many Executive agencies. We deliver personnel-related transactional services to 55 agencies and financial transactional services to 65 agencies, supporting approximately 44,500 state employees. This year, we will launch a long-awaited modernization initiative to replace three antiquated, end-of-life Human Resource technology systems maintained by the State.

We also deliver Administration and Support Services for agencies, including fleet management, printing and mail services, food distribution, warehousing, and surplus property disposition. In 2021, our team partnered with DOH, DSHES, and DMNA to distribute 15M pieces of PPE that included non-surgical masks, face shields,

gloves, and surgical gowns along with 3M test kits to Nursing Homes, Adult Care Facilities, Senate and Assembly offices, Child Care Resource and Referral, and Independent Living Centers.

Our Procurement Services Team manages a portfolio of approximately 1,500 centralized contracts for commodities, services, and technology valued at \$29.9B. These contracts are leveraged by more than 8,000 authorized users consisting of state agencies, local governments, schools, and non-profits.

In 2021, OGS supported pandemic-related projects including aggregate buys, contracts for PPE and testing kits, and support for employee COVID testing initiatives. We stood up a contract award for PPE and related items that has thirty-four awardees, including, eleven state-based manufacturers; two certified SDVOBs; and six certified MWBEs.

Our success in administering the statewide Service-Disabled Veteran-Owned Businesses (SDVOB) program continued in 2021. Last year, our team certified 143 firms, resulting in 936 active certifications. Through effective outreach and engagement, our certification program has empowered SDVOBs to win nearly \$182M in state contracts in Fiscal Year 20-21, representing a 22.4% growth compared to the previous year.

We are proud of our own track record in supporting SDVOB companies. In Fiscal Year 20-21, our own agency awarded \$13.5M in contracts to SDVOBs, totaling a 6.49% utilization rate.

We are also proud of our commitment to Minority- and Women-Owned Businesses (MWBE) businesses interested in state contracting. For Fiscal Year 2020-21, OGS awarded \$208M in contracts to MWBEs, resulting in a 49% utilization rate for OGS.

Providing an exceptional visitor experience at the Capitol and Empire State Plaza is a source of pride for OGS' Convention, Cultural Events, and Curatorial teams. This winter, we re-opened the Empire State Plaza Ice Rink for the first time since the start of the pandemic, a time-honored tradition for Capitol region residents, visitors, and their families. Most recently, we hosted a brief Lunar New Year celebration on the Concourse for State employees.

OGS continues to take on new initiatives announced in the Governor's 2022 State of the State, including:

The EV Light Duty Fleet plan to electrify the State's light-duty passenger fleet by 2035, which will drive demand for electric vehicles in the State and generate new job opportunities for New Yorkers. OGS, which is responsible for developing statewide contracts for vehicle purchases and administering the State's fleet program, will lead the implementation of the Governor's EV initiative with care and precision.

The Governor's Executive Budget includes a proposal to create the Office of Language Access, which will codify the State's Language Access policy by ensuring that these vital services are administered efficiently and in a manner that is most responsive to the needs of limited English proficiency New Yorkers. The plan is to house this office at OGS to leverage our experience with creating and managing statewide shared services and enterprise systems. If included in this year's Budget, we look forward to working with members of the Legislature and stakeholders such as the Language Access Coalition to ensure the success of this initiative.

It is an absolute honor to lead OGS' talented and dedicated team. I am confident that this agency has the talent necessary to do great things for New York. Together, we will launch new initiatives and focus our efforts to ensure that our services drive efficiency, resiliency, sustainability, diversity, and transparency.

Thank you for listening to my testimony. I will now turn it back to Chair Krueger and Chair Weinstein and am happy to take any questions.