

- My name is Rahim and I started my business Chelsea Papaya in New York City in 2016.
- Since then, my businesses have grown 300% thanks to on-demand delivery through Postmates and the hundreds of thousands of workers who help to make delivery possible in the State of New York.
- At Chelsea Papaya, we've been able to hire 7 new workers and open 2 new locations.
- And we're not alone. When I was growing up, most restaurants and mom-and-pop shops couldn't deliver to customers across their cities. Legacy businesses with established customers cornered the market and made it difficult for new ones to thrive.
- Now, it's possible and not just on Amazon. You can fire up an app, order your favorites from Chelsea Papaya or The Italian Pizza Co and get them delivered ready to eat within an hour.
- It's easier than ever to spend money at your nearest local businesses. So that 300% growth hasn't just impacted Chelsea Papaya, but so many others too!
- This growth means that we can serve more communities, hire more people, and keep New York the greatest state to live and do business.
- Postmates has truly helped small businesses like mine by giving us the power of a delivery fleet, as well as marketing that attracts customers that would have never found us.
- But flexible on-demand work is at risk and along with it, so is the potential for businesses like mine to continue growing.
- That's why I'm here today, calling on the Legislature to protect and continue our shared economic prosperity.
- This isn't just about Chelsea Papaya, but about the hundreds of thousands of other businesses that continue to call New York home.
- Let's set an example. We can be pro-innovation, pro-business, AND pro-worker.